Program Description
This curriculum is designed for students planning to transfer to a four-year college and major in general business, or a more specialized field of business such as finance, accounting, international business, marketing, or management. It also provides a solid foundation for students planning to major in economics or pre-law. Completion of all requirements for this curriculum will lead to the award of the AA degree in business. Note: Many credits earned in the management certificate requirements may not be applied toward an AA in business. Students should seek advice from a counselor.

Business students may be eligible for the Macklin Business Institute scholars program, a competitive honors program which includes seminars, special honors courses, mentoring, the possibility of an internship, and a scholarship. Students potentially interested in this program should take ECON 201, ECON 202, or ACCT 222 in the sophomore year. For more information on this program see this catalog, the Montgomery College website, or a counselor.

Program Outcomes
Upon completion of this program a student will be able to:
• Interpret and evaluate financial information to assist business decision making.
• Apply economic principles to business decision making.
• Apply basic ethical principles to businesses practices.
• Use appropriate analytical and statistical tools and technology to support business practices.

Program Advisors
Germantown
• Prof. Maurice Shihadi -- Advises all students, 240-567-7847, maurice.shihadi@montgomerycollege.edu
• Prof. Georgia Buckles -- Advises students with last names beginning with S-Z, 240-567-5140, georgia.buckles@montgomerycollege.edu

• Prof. Arthur Grinath -- Advises students with last names beginning with A-C, 240-567-6958, arthur.grinath@montgomerycollege.edu
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• Prof. Terri A Maradei -- Advises students with last names beginning with P-R, 240-567-1967, terri.maradei@montgomerycollege.edu
• Prof. Sherry Mirbod -- Advises students with last names beginning with H-L, 240-567-7735, sherry.mirbod@montgomerycollege.edu
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Rockville
• Prof. Ali Alavi -- Advises all students, 240-567-4463, ali.alavi@montgomerycollege.edu
• Prof. Brian Baick -- Advises students with last names beginning with S, 240-567-1761, brian.baick@montgomerycollege.edu
• Prof. John Coliton -- Advises students with last names beginning with G and V, 240-567-5139, john.coliton@montgomerycollege.edu
• Prof. Dorelle Engel -- Advises students with last names beginning with R and Z, 240-567-5275, dorelle.engel@montgomerycollege.edu
• Prof. Linda Fontaine -- Advises students with last names beginning with F, Q, W, and X, 240-567-4137, linda.fontaine@montgomerycollege.edu
• Prof. Michael Gurevitz -- Advises students with last names beginning with K and T, 240-567-5141, michael.gurevitz@montgomerycollege.edu
BUSINESS AA: 006
Total Credits: 60
Catalog Edition: 2020-2021

- Prof. Richard Lenet -- Advises students with last names beginning with A, I, and U, 240-567-5148, richard.lenet@montgomerycollege.edu
- Prof. Shah Mehrabi -- Advises students with last names beginning with E and L, 240-567-5138, shah.mehrabi@montgomerycollege.edu
- Prof. Jim Nelson -- Advises students with last names beginning with D and N, 240-567-4093, james.nelson@montgomerycollege.edu
- Prof. Hoa Nguyen -- Advises students with last names beginning with C, 240-567-4432, hoa.nguyen@montgomerycollege.edu
- Prof. Karen Penn de Martinez -- Advises students with last names beginning with B and Y, 240-567-8544, karen.penndemartinez@montgomerycollege.edu
- Prof. Bill Talbot -- Advises students with last names beginning with O and P, 240-567-5014, bill.talbot@montgomerycollege.edu
- Prof. Hannah Weiser -- Advises students with last names beginning with M, 240-567-5134, hannah.weiser@montgomerycollege.edu
- Prof. David Youngberg -- Advises students with last names beginning with H and J, 240-567-5145, david.youngberg@montgomerycollege.edu

**Takoma Park/Silver Spring**

- Prof. Maurice Shihadi -- Advises all students, 240-567-1343, maurice.shihadi@montgomerycollege.edu
- Prof. Jim Baisey -- Advises students with last names beginning with D-J, 240-567-1325, james.baisey@montgomerycollege.edu
- Prof. Satarupa Das -- Advises students with last names beginning with K-P, 240-567-1398, satarupa.das@montgomerycollege.edu
- Prof. Karen Penn de Martinez -- Advises students with last names beginning with Q-T, 240-567-8544, karen.penndemartinez@montgomerycollege.edu

**Virtual and Online Advising**

- Prof. Joanne Frazier -- Advises all students, 240-567-5139, Joanne.Frazier@montgomerycollege.edu


Suggested Course Sequence

A suggested course sequence for full-time students follows. All students should review this advising guide and consult an advisor.

First Semester
- BSAD 101 - Introduction to Business 3 semester hours
- CMAP 120 - Introduction to Computer Applications 3 semester hours
- OR
- CMSC 110 - Computer Concepts 3 semester hours
- ENGL 101 - Introduction to College Writing 3 semester hours *
- Mathematics foundation 3 semester hours (MATF) †
- Behavioral and social sciences distribution 3 semester hours (BSSD) **

Third Semester
- ACCT 221 - Accounting I 4 semester hours
- ECON 201 - Principles of Economics I 3 semester hours (BSSD)
- MGMT 201 - Business Law 3 semester hours
- OR
- Elective 3 semester hours ††
- Humanities distribution 3 semester hours (HUMD) ‡

Second Semester
- BSAD 210 - Statistics for Business and Economics 3 semester hours
- OR
- MATH 117 - Elements of Statistics 3 semester hours
- COMM 108 - Foundations of Human Communication 3 semester hours (GEIR)
  OR
- COMM 112 - Business and Professional Speech Communication 3 semester hours (GEIR)
- English foundation 3 semester hours (ENGF)
- Arts distribution 3 semester hours (ARTD)
- Natural science distribution with lab 4 semester hours (NSLD)

Fourth Semester
- ACCT 222 - Accounting II 4 semester hours
- ECON 202 - Principles of Economics II 3 semester hours
- Arts/Humanities distribution (ARTD/HUMD) or health course (HLTH) 3 semester hours (GEIR) ‡
- Natural sciences distribution 3 semester hours (NSND)
- Elective 3 semester hours ††

Total Credit Hours: 60

* ENGL 101/ENGL 101A, if needed for ENGL 102/ENGL 103, or elective. Please consult an advisor or transfer institution for assistance with course selection.

** Behavioral and Social Science Distribution (BSSD) courses must come from different disciplines.

† Many, but not all four year institutions require MATH 150 or MATH 181 as a Math foundation. Students should consult with an advisor regarding the requirements of transfer institutions.

†† Students should consult an advisor regarding the requirements of transfer institutions. For some institutions, MGMT 201 may be appropriate, for others (e.g. The Smith School at the University Maryland) another course will be more appropriate. If necessary use as needed to fill the 60 credit requirement.

‡ Students must complete one Global or Cultural Perspectives designated course as part of their General Education Program to graduate.
Transfer Opportunities
Montgomery College has partnerships with multiple four-year institutions and the tools to help you transfer. To learn more, please visit https://www.montgomerycollege.edu/transfer or http://artsys.usmd.edu.

Get Involved at MC!
Employers and Transfer Institutions are looking for experience outside the classroom.

- MC Student Clubs and Organizations: https://www.montgomerycollege.edu/life-at-mc/student-life/
- Macklin Business Institute: https://www.montgomerycollege.edu/macklin
- Hillman Entrepreneurs Program: https://www.montgomerycollege.edu/hillmanprogram

Related Careers
Some require a Bachelor’s degree.

Career Services
Montgomery College offers a range of services to students and alumni to support the career planning process. To learn more, please visit https://www.montgomerycollege.edu/career

Career Coach
A valuable online search tool that will give you the opportunity to explore hundreds of potential careers or job possibilities in Maryland and the Washington D.C. metropolitan area. Get started today on your road to a new future and give it a try. For more information, please visit https://montgomerycollege.emsicareercoach.com

Notes: