Program Description
This curriculum is designed for students planning to transfer to a four-year college and major in general business, or a more specialized field of business such as finance, accounting, international business, marketing, or management. It also provides a solid foundation for students planning to major in economics or pre-law. Completion of all requirements for this curriculum will lead to the award of the AA degree in business. Note: Many credits earned in the management certificate requirements may not be applied toward an AA in business. Students should seek advice from a counselor.

Business students may be eligible for the Macklin Business Institute scholars program, a competitive honors program which includes seminars, special honors courses, mentoring, the possibility of an internship, and a scholarship. Students potentially interested in this program should take ECON 201, ECON 202, or ACCT 222 in the sophomore year. For more information on this program see this catalog, the Montgomery College website, or a counselor.

Program Outcomes
Upon completion of this program a student will be able to:

• Interpret and evaluate financial information to assist business decision making.
• Apply economic principles to business decision making.
• Apply basic ethical principles to businesses practices.
• Use appropriate analytical and statistical tools and technology to support business practices.

Program Advisors
Germantown

• Prof. Maurice Shihadi (Department Chair), 240-567-7847, Maurice.Shihadi@montgomerycollege.edu, Germantown, HT/418

Rockville

• Prof. Ali Alavi (Department Chair), 240-567-4463, Ali.Alavi@montgomerycollege.edu, Rockville, HU/246
• Prof. Brian Baick, 240-567-1761, Brian.Baick@montgomerycollege.edu, Rockville, HU/242
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• Prof. Michael Gurevitz, 240-567-5141, Michael.Gurevitz@montgomerycollege.edu, Rockville, HU/250
• Jeffrey Hillard, 240-567-5139, Jeffrey.Hillard@montgomerycollege.edu, Rockville, HU/251
• Prof. Kathryn Klose, 240-567-5148, Kathryn.Klose@montgomerycollege.edu, Rockville, HU/245

• Prof. John Coliton, 240-567-5139, John.Coliton@montgomerycollege.edu, Germantown, HT/423
• Prof. Arthur Grinath, 240-567-6958, Arthur.Grinath@montgomerycollege.edu, Germantown, HS/255
• Prof. Bruce Madariaga, 240-567-7868, Bruce.Madariaga@montgomerycollege.edu, Germantown, HS/257
• Prof. Terri A Maradei, 240-567-1967, Terri.Maradei@montgomerycollege.edu, Germantown, HT/422
• Prof. Sherry Mirbod, 240-567-7735, Sherry.Mirbod@montgomerycollege.edu, Germantown, HS/251
BUSINESS AA: 006
Total Credits: 60
Catalog Edition: 2020-2021

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- Prof. Jim Nelson, 240-567-4093, James.Nelson@montgomerycollege.edu, Rockville, HU/256
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- Prof. Karen Penn de Martinez, 240-567-7661, Karen.PenndeMartinez@montgomerycollege.edu, Rockville, TC/222
- Prof. Bill Talbot, 240-567-5014, Bill.Talbot@montgomerycollege.edu, Rockville, HU/248
- Prof. Hannah Weiser, 240-567-5134, Hannah.Weiser@montgomerycollege.edu, Rockville, HU/247
- Prof. David Youngberg, 240-567-5145, David.Youngberg@montgomerycollege.edu, Rockville, HU/241
- Prof. Susan Blumen, 240-567-7187, Susan.Blumen@montgomerycollege.edu, Rockville, HU/258

- Prof. Margaret Tabiri, 240-567-3995, Margaret.Tabiri@montgomerycollege.edu, Takoma Park/Silver Spring, P2/222B

Virtual and Online Advising
- Prof. Juliet Martorana, Online Advisor, Julie.Foster@montgomerycollege.edu
- Prof. Annie McDonald, Online Advisor, Annie.Mcdonald@montgomerycollege.edu

For more information, please visit https://www.montgomerycollege.edu/academics/programs/business-and-management/business-aa-degree.html
To view the Advising Worksheet, please visit https://www.montgomerycollege.edu/documents/counseling-and-advising/advising-worksheets/current-catalog/006.pdf

Takoma Park/Silver Spring
- Prof. Maurice Shihadi (Department Chair), 240-567-1343, Maurice.Shihadi@montgomerycollege.edu, Takoma Park/Silver Spring, P2/221-222
- Prof. Jim Baisey, 240-567-1325, James.Baisey@montgomerycollege.edu, Takoma Park/Silver Spring, P2/221E
- Prof. Satarupa Das, 240-567-1398, Satarupa.Das@montgomerycollege.edu, Takoma Park/Silver Spring, P2/222B
**Suggested Course Sequence**

A suggested course sequence for full-time students follows. All students should review this advising guide and consult an advisor.

### First Semester

<table>
<thead>
<tr>
<th>Course Code</th>
<th>Course Title</th>
<th>Credit Hours</th>
</tr>
</thead>
<tbody>
<tr>
<td>ENGL 101</td>
<td>Introduction to College Writing</td>
<td>3</td>
</tr>
<tr>
<td></td>
<td>*</td>
<td></td>
</tr>
<tr>
<td>MATF</td>
<td>Mathematics Foundation</td>
<td>3</td>
</tr>
<tr>
<td>BSAD 101</td>
<td>Introduction to Business</td>
<td>3</td>
</tr>
<tr>
<td>CMAP 120</td>
<td>Introduction to Computer Applications</td>
<td>3</td>
</tr>
<tr>
<td>OR</td>
<td>CMSC 110 - Computer Concepts</td>
<td>3</td>
</tr>
<tr>
<td></td>
<td>Behavioral and Social Sciences Distribution</td>
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### Second Semester

<table>
<thead>
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<th>Course Title</th>
<th>Credit Hours</th>
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<tbody>
<tr>
<td>ACCT 221</td>
<td>Accounting I</td>
<td>4</td>
</tr>
<tr>
<td>ECON 201</td>
<td>Principles of Economics I</td>
<td>3</td>
</tr>
<tr>
<td>MGMT 201</td>
<td>Business Law</td>
<td>3</td>
</tr>
<tr>
<td>OR</td>
<td>Elective</td>
<td>3</td>
</tr>
<tr>
<td>HUMD</td>
<td>Humanities Distribution</td>
<td>3</td>
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### Third Semester

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<th>Course Code</th>
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<th>Credit Hours</th>
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</thead>
<tbody>
<tr>
<td>ACCT 222</td>
<td>Accounting II</td>
<td>4</td>
</tr>
<tr>
<td>ECON 202</td>
<td>Principles of Economics II</td>
<td>3</td>
</tr>
<tr>
<td>MGMT 201</td>
<td>Business Law</td>
<td>3</td>
</tr>
<tr>
<td>OR</td>
<td>Elective</td>
<td>3</td>
</tr>
<tr>
<td>HUMD</td>
<td>Humanities Distribution</td>
<td>3</td>
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</table>

### Fourth Semester

<table>
<thead>
<tr>
<th>Course Code</th>
<th>Course Title</th>
<th>Credit Hours</th>
</tr>
</thead>
<tbody>
<tr>
<td>ACCT 222</td>
<td>Accounting II</td>
<td>4</td>
</tr>
<tr>
<td>ECON 202</td>
<td>Principles of Economics II</td>
<td>3</td>
</tr>
<tr>
<td>OR</td>
<td>Elective</td>
<td>3</td>
</tr>
<tr>
<td>ARTD or HUMD</td>
<td>Arts or Humanities Distribution</td>
<td>3</td>
</tr>
</tbody>
</table>

### Total Credit Hours: 60

* ENGL 101/ENGL 101A, if needed for ENGL 102/ENGL 103, or elective. Please consult an advisor or transfer institution for assistance with course selection.

** Behavioral and Social Science Distribution (BSSD) courses must come from different disciplines.

† Many, but not all four year institutions require MATH 150 or MATH 181 as a Math foundation. Students should consult with an advisor regarding the requirements of transfer institutions.

†† Students should consult an advisor regarding the requirements of transfer institutions. For some institutions, MGMT 201 may be appropriate, for others (e.g. The Smith School at the University Maryland) another course will be more appropriate. If necessary use as needed to fill the 60 credit requirement.

‡ Students must complete one Global or Cultural Perspectives designated course as part of their General Education Program to graduate.
Transfer Opportunities
Montgomery College has partnerships with multiple four-year institutions and the tools to help you transfer. To learn more, please visit https://www.montgomerycollege.edu/transfer or http://artsy.usmd.edu.

Get Involved at MC!
Employers and Transfer Institutions are looking for experience outside the classroom.

MC Student Clubs and Organizations: https://www.montgomerycollege.edu/life-at-mc/student-life/
Macklin Business Institute: https://www.montgomerycollege.edu/macklin
Hillman Entrepreneurs Program: https://www.montgomerycollege.edu/hillmanprogram

Related Careers
Some require a Bachelor’s degree.

Career Services
Montgomery College offers a range of services to students and alumni to support the career planning process. To learn more, please visit https://www.montgomerycollege.edu/career

Career Coach
A valuable online search tool that will give you the opportunity to explore hundreds of potential careers or job possibilities in Maryland and the Washington D.C. metropolitan area. Get started today on your road to a new future and give it a try. For more information, please visit https://montgomerycollege.emsicareercoach.com

Notes:
Faculty Advisors are provided to help students with academic program questions such as courses to take, career advice, etc.; while counselors respond to questions outside the BEACHMPS program such as financial aid, scholarships, tuition fees, etc. To view the listing of BEACHMPS faculty advisors, please visit https://www.montgomerycollege.edu/ documents/academics/abeess/beachmps/advisor-listing.pdf.